

The courage to find
the solution with you

see see

Index

01

Who we are

02

What we believe in

03

Our history

04

How we can help you

05

How we understand
technology and innovation

06

They place their trust
in Sesé

The courage to find the solution with you

Who we are

01

Sesé at a glance

Sesé is the ally to companies looking for **comprehensive, digital, sustainable, innovative** and **efficient solutions** for their supply chain.

Your project is our project. We are **firmly committed** to helping you find **the best solution for your supply chain**.

And if it does not exist, we will create it.



+ 11.000

Committed people



879

Million euros
turnover in 2022



20

Countries where
we are active



08

Production and
assembly sites



73

Logistic and
distribution centres



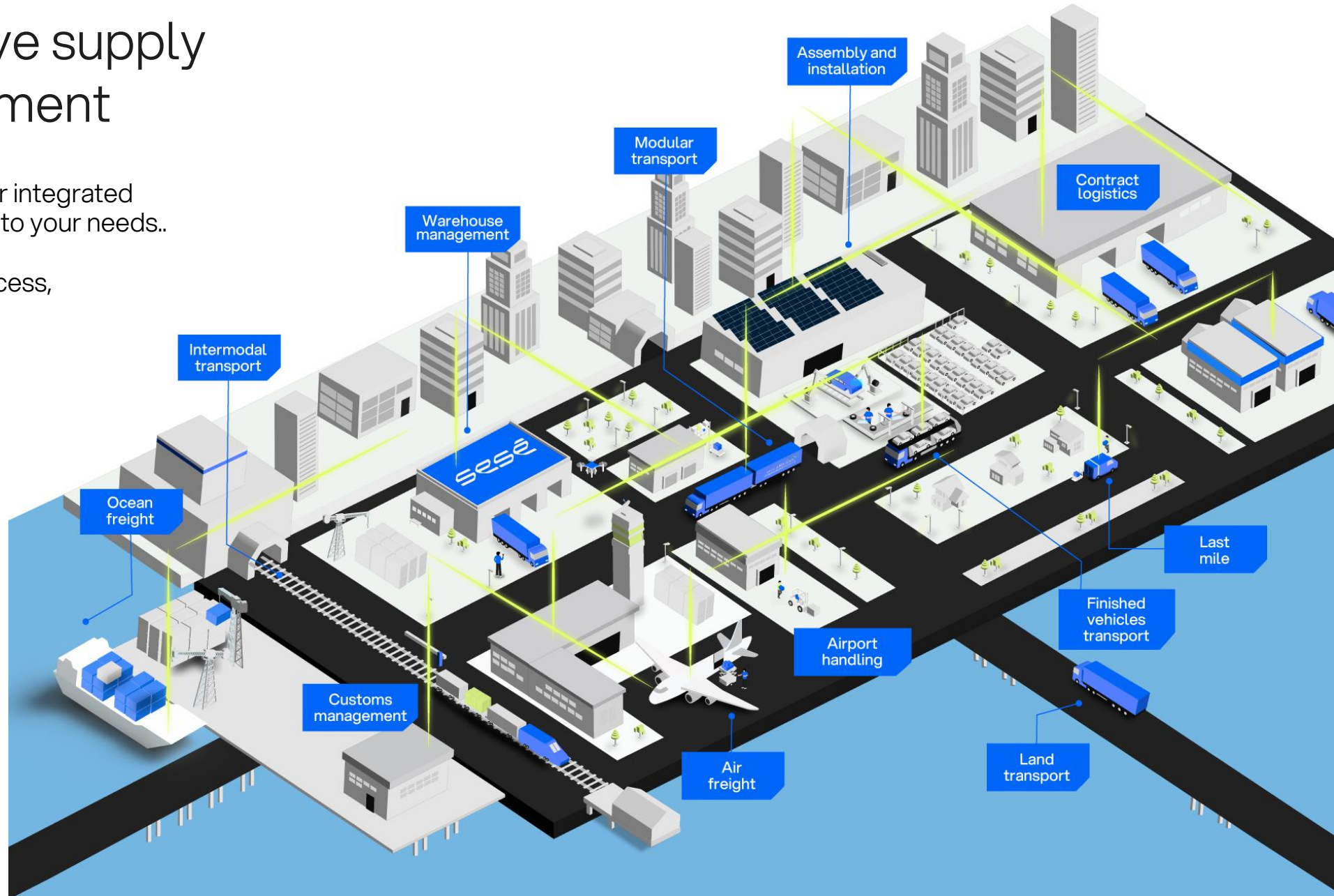
+ 3.000

Vehicles

Comprehensive supply chain management

We manage and digitise your integrated supply chain, 100% adapted to your needs..

We complete de entire process, from **start** to **finish**.



Presence in 20 countries



Europe

- | | | |
|----------------|-------------|----------------|
| Spain | Netherlands | Czech Republic |
| Germany | Belgium | Poland |
| France | Portugal | Bulgaria |
| United Kingdom | Romania | Hungary |

America

- | | |
|---------------|----------|
| United States | Panama |
| Mexico | Colombia |
| Brazil | |

Asia

- | |
|----------|
| India |
| Pakistan |

Africa

- | |
|---------|
| Morocco |
|---------|

The courage to find the solution with you

What we believe in

02

What we believe in

Innovation in every step we take

The supply chain of the future is digital, and also human. We have **fully digitised and automated processes**; our own cutting-edge tools;

first class engineering; the best human resources and the most advanced technology to guarantee efficient management of the entire chain.

Sustainability and positive impact

We want to change the rules of the game. We want to be the company that enables the **transformation that the sector and society need**. We see sustainability as a transversal approach.

that is integrated into our business model, through which we seek a balance between our activities and respect for the environment and people's well-being.

11,000 people, a team

Sesé is the sum total of a team of over **11.000 professionals of 57 nationalities** who, day after day, strive to provide the best service with the greatest dedication.

In an increasingly complex world, there is a need for knowledgeable and conscientious companies that are capable of delivering economic and social value at every stage of the supply chain.

Our values

Personal involvement and commitment determine our every step.

The way we interact with our environment is guided by our values.



Commitment



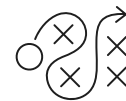
Passion



Responsibility



Trust



Flexibility

Our history

03

First life

In 1965, **Alfonso Sesé Tena** started his business in Urrea de Gaén (Teruel), dedicated to transport of goods by road. For years, it was dedicated to the purchase, sale and transport of agricultural products, the seasonality of which allowed it to meet the needs of other customers, optimise resources and grow to a modest fleet of lorries.

And so it all began.



Second life

The second life took place 30 years later, when, cuando **Alfonso Sesé**, together with his sister, **Ana Sesé**, created the family company on the basis of their father's achievements and with a clear objective: to grow the business and diversify services. Their instinct for identifying new opportunities and a spirit marked by **courageous decisions**, led to the opening of **international locations** and the diversification of the business beyond road transport: logistics and industrial services were added to our range of solutions.

Sesé, as a global company, is already a reality.



Third life

Now, our **third life** begins. Sesé has become an **integrated supply chain manager** with the same entrepreneurial spirit as on day one. Now, aware of our environment, we know that we have a role in the world and that we have the capacity to achieve great things. Technological innovation and sustainability mark our path to **transform the supply chain of the future.**

Sesé, the courage to find the solution with you

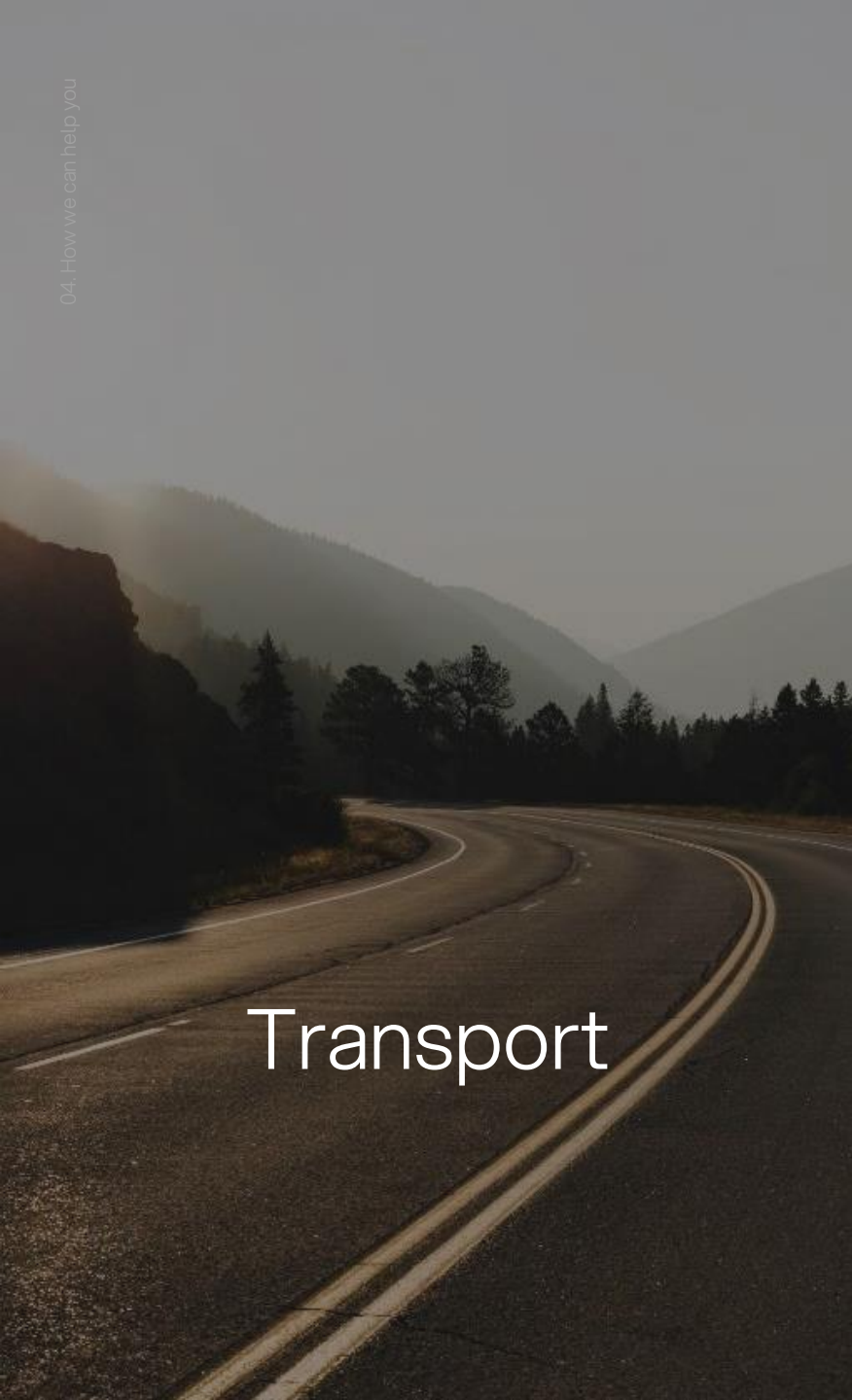


The courage to find the solution with you

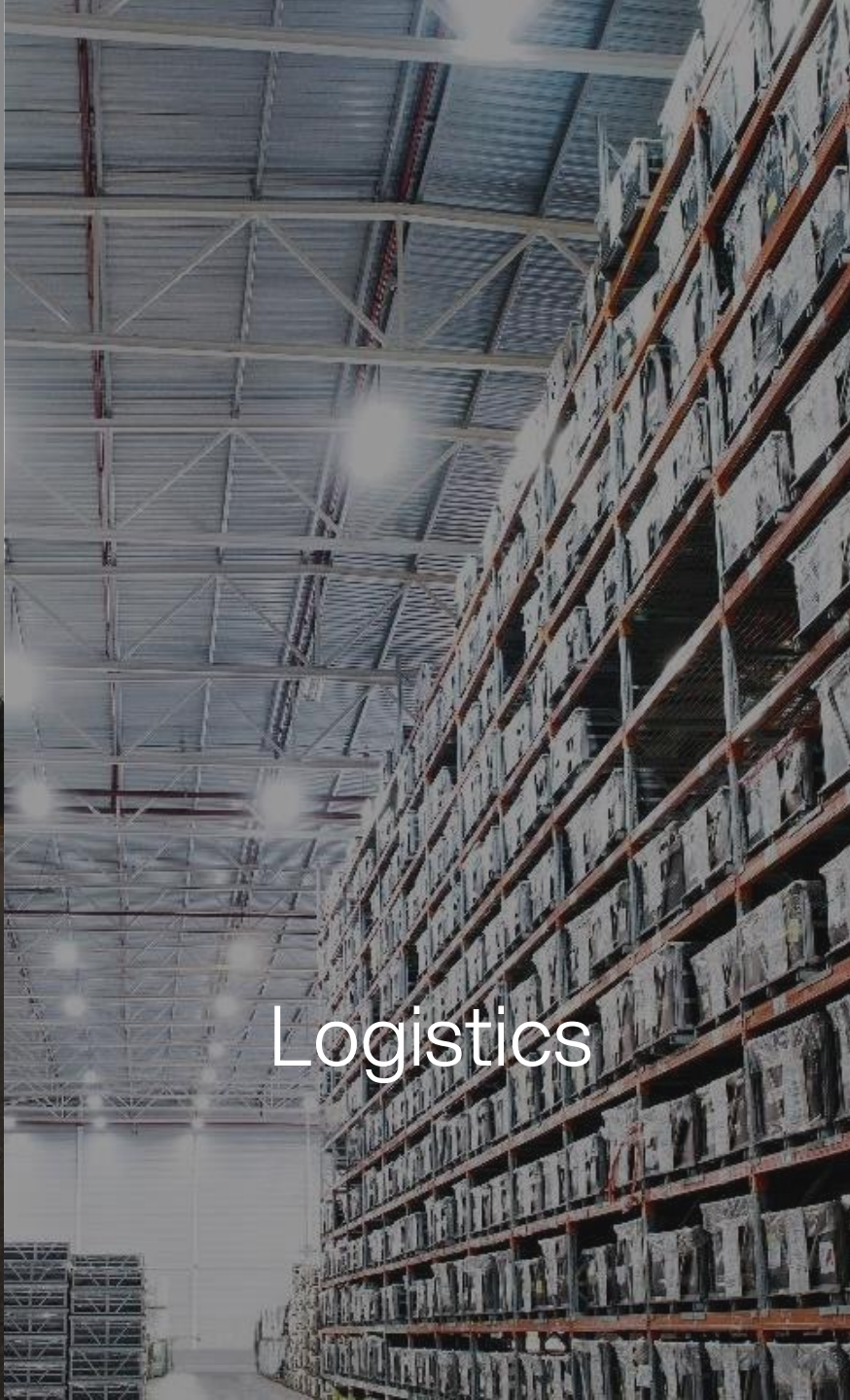
How we can help you

04

sesé



Transport



Logistics



sesé

Industrial
services

Transport

Land transport



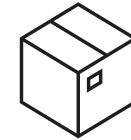
+310.000.000

Kilometres travelled each year



+3.000

Vehicles



+7.500.000

Tonnes transported worldwide each year

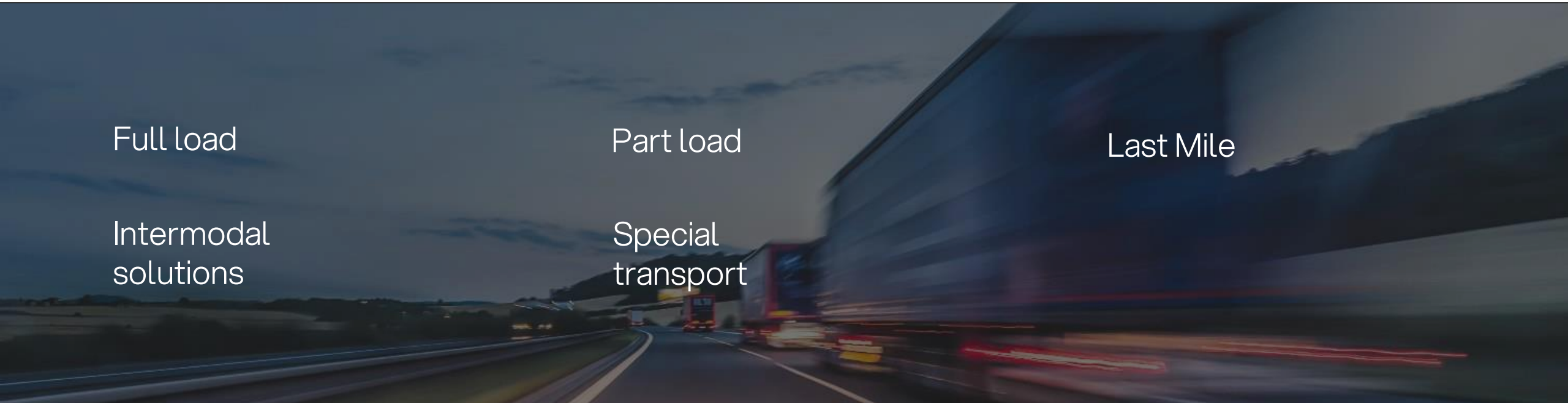
Full load

Intermodal solutions

Part load

Special transport

Last Mile



Our priority: contribute to the transport decarbonisation

- Pioneers in the implementation of duo trailers and giga trailers
- 96% of our fleet has Euro VI engines
- 12,7 tonnes of CO2 avoided thanks to intermodality
- Lightened platforms
- Pioneers in the use of renewable fuels. 90% reduction of CO2 emissions per trip
- Fleet renewed in full every year

Technology and digitalisation to maximise route efficiency

Smart planning and driving

We analyse routes and driving patterns to maximise productivity, reduce CO2 emissions and keep on schedule.

Sesé PLUS Transport

Our transport management system manages all daily operations of our fleet and integrates with the customer and supplier systems to share information automatically.

Through our own software, we track all vehicles and goods and obtain real-time information on their status, location and expected arrival, along with any incidents, should they occur.

Tools

- GPS
- APP
- TABLET

Air freight

We go wherever and whenever you need us.

Our international air freight solutions are backed by a team of air transport experts who guarantee speed and reliability under all circumstances.



- Cargo consolidation and preferential shipment
- Express delivery
- Charter service
- Customised cross-trade solutions
- Customs management
- Extensive network of agents and correspondents
- Agreements and alliances with major airlines
- Presence in the main cargo airports in Spain: **Madrid, Barcelona and Zaragoza**

Certified agent

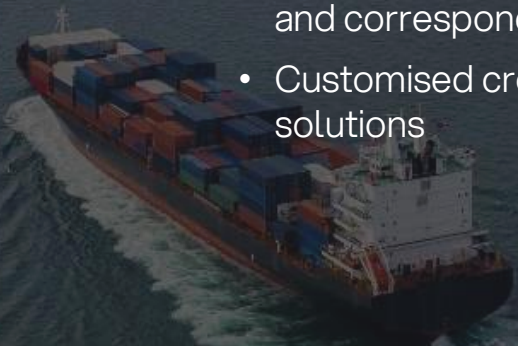


Ocean freight

We offer international ocean transport services by means of agreements with the main shipping companies, which allow us to guarantee the best prices and services, as well as a broad portfolio of maritime solutions.



- Full container load (FCL)
- Less than container load (LCL)
- Dangerous goods
- Customs management
- Controlled temperature
- Extensive network of agents and correspondents
- Customised cross-trade solutions
- Special transport
- Agreements with major shipping companies
- Advice on foreign trade



Certified agent



Finished vehicles transport

We have a long history as a supply chain manager in the automotive industry and the transport of finished vehicles is a key operation in the final phase of this chain.



210

Vehicle carriers



100%

Fleet renewed every 3 years



3

Vehicle carriers powered by renewable fuels



223.600

Vehicles transported per year



100%

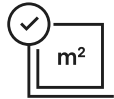
Fleet with Euro VI engines

- Sites in Spain, Germany, Czech Republic, Poland, Hungary
- Intermodal service
- International distribution
- Closed transport for confidential vehicles

Logistics

The logistics of the future is digital, connected and human

Success lies in the integration of all factors and at Sesé we have been doing this for more than 25 years. That's why we are able to offer **a solution to any type of logistical need** in your supply chain.



2.400.000

Square metres managed



73

Warehouses
throughout the world



3

Automated
warehouses

- Storage
- Cross Docking
- JIT/JIS
- Inventory management
- Automatic warehouses
- Picking, Packing and Kitting

- Sequencing
- Consultancy
- Pick to Voice System
- Pick to Light
- Stock Control by Drone
- Flexi Forklift Trucks

- Drones for JIT Supply
- Automated Guided Vehicles
- Augmented Reality
- Sesé PLUS Logistics

Industrial Services

Industrial Services



+ 1.800.000

Vehicles per year



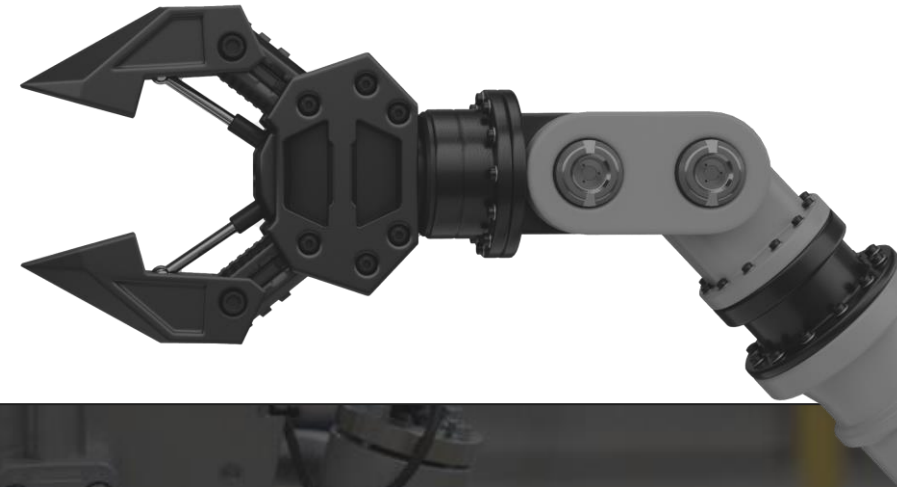
+ 65.000.000

Components managed per year



+ 5.500.000

Assemblies per year

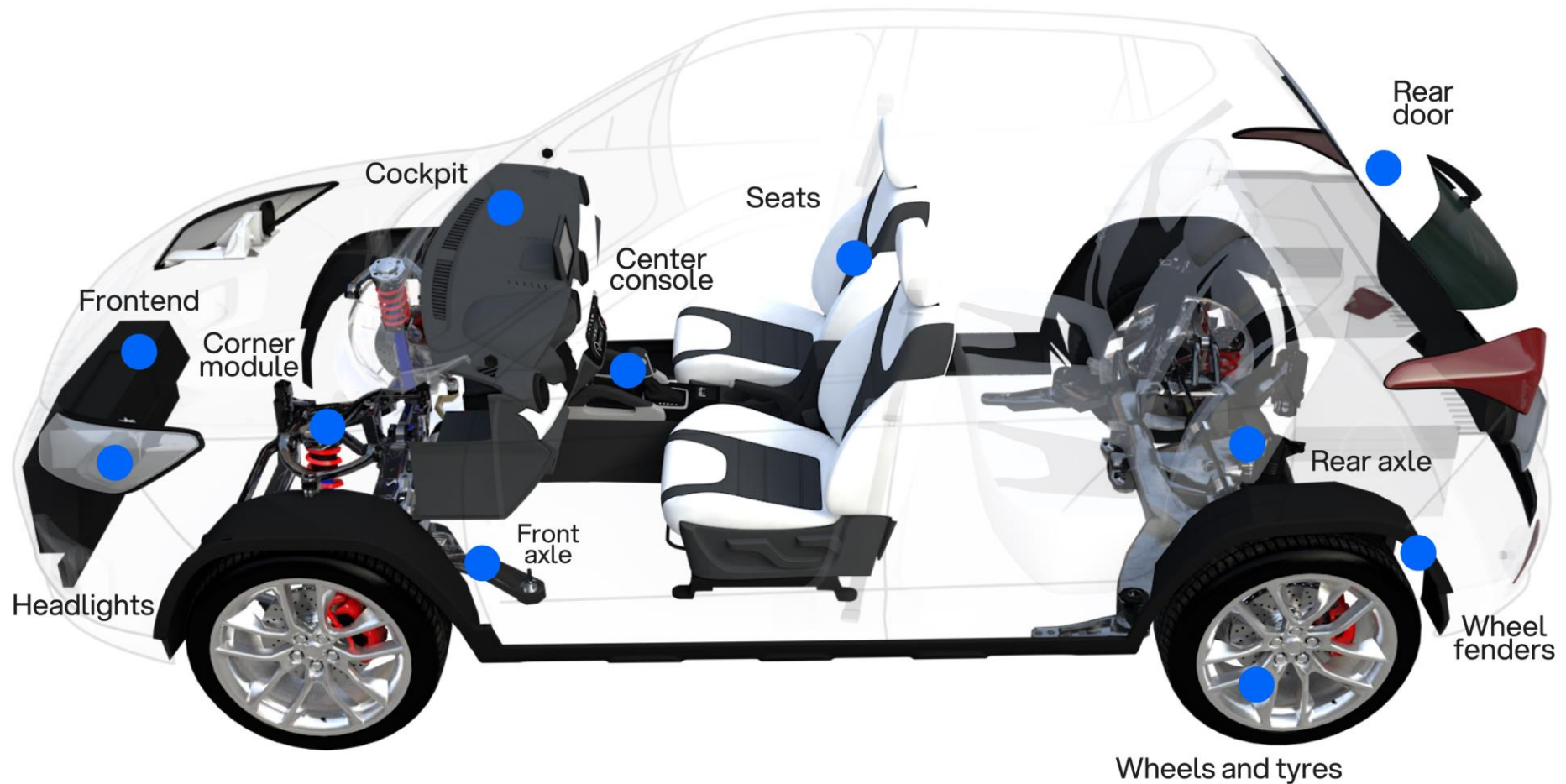


Design and installation
of automated and customised
production lines

World-class engineering
and automation of processes

Industrial services

We are a first-tier partner for some of the world's leading manufacturers: we carry out **the complete assembly of vehicle modules**



Industrial Services

8 production sites

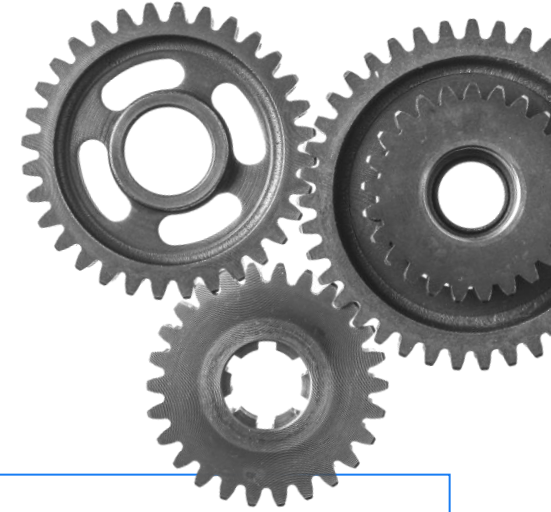
- Barcelona (Spain) (2)
- Pamplona (Spain)
- Jaén (Spain)
- Chattanooga (USA)
- Emden (Germany)
- Heilbronn (Germany)
- Emden (Germany)
- Puebla (Mexico)

We apply the most advanced and digitised technology

- Automatic robots
- Injection moulding machines
- Automated Guided Vehicles
- Machine vision cameras
- 3D measurement systems
- Sesé PLUS Industrial

Industrial Services

We study and design tailor-made proposals, specific production requirements and cover the entire process.



Research and development

- Product engineering
- Mould engineering and design

Manufacture

- Assembly
- Injection
- Stamping
- SKD and CKD

Process design

- Process engineering
- Design and manufacture of assembly lines
- JIT/JIS assembly

Quality

- Quality monitoring
- Design and manufacture of prototypes
- Trial testing
- Laboratory

Procurement design, internal logistics and supply

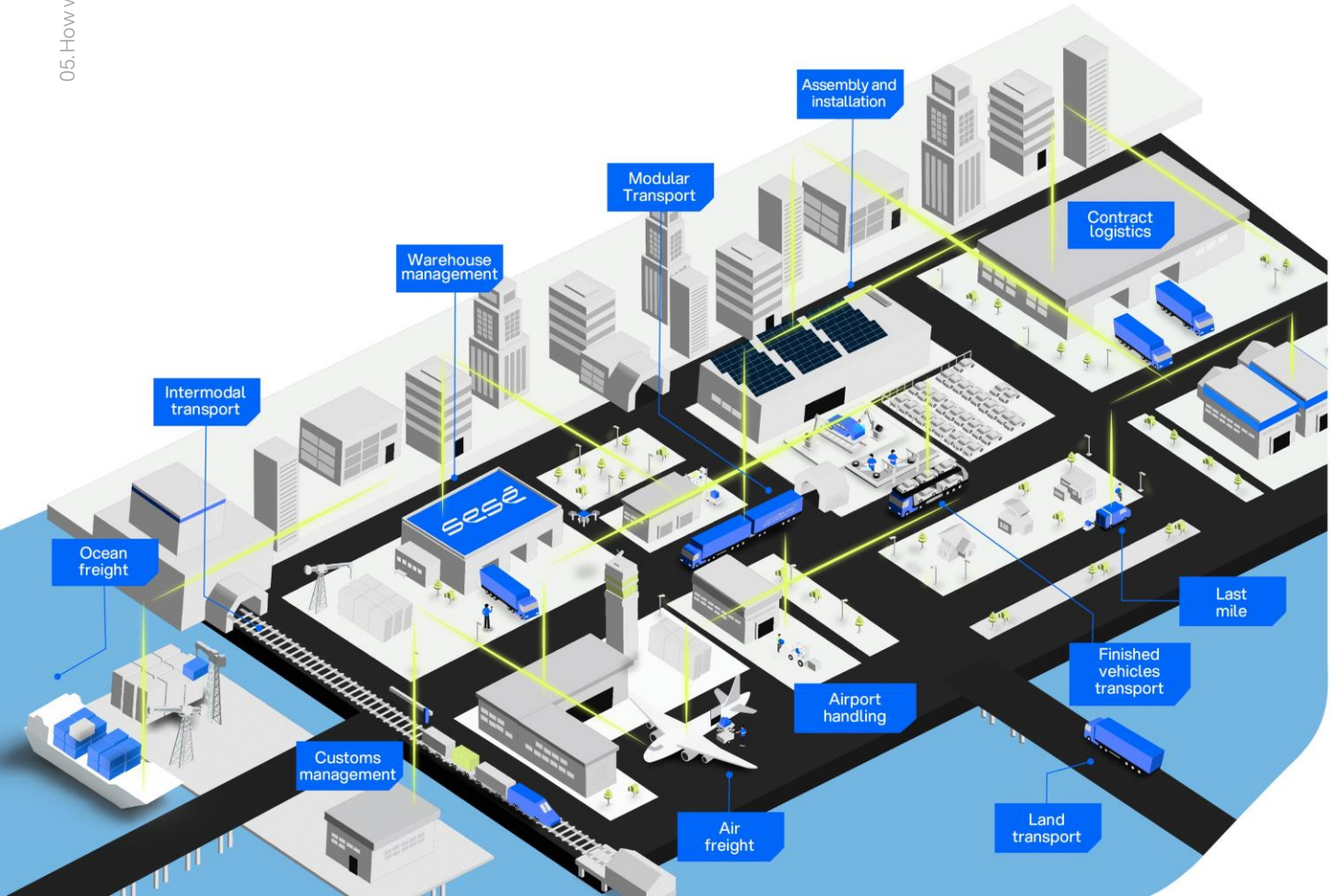
- Container design and manufacture
- Component development and management
- Pre-logistics
- JIT Supply
- Spare parts management

How we understand technology and innovation

05

We are innovative and entrepreneurial

We go beyond the established norms. We anticipate. We don't just settle. That is why we encourage **research** and the **implementation of new tools**.



We manage and digitise your integrated and 100% customised supply chain.

Total visibility and control thanks to our **Control Tower**

Our **own software is fully integrated into the customer and supplier system** and ensures full, real-time visibility and total control of the supply chain.

In addition, thanks to the application of **artificial intelligence and data analytics**, we perform predictive analyses that enable us to anticipate incidents and seek alternative solutions that do not impact operations

PLUS Logistics

It manages any daily warehousing operation. It is flexible, customisable and allows our customers to access any information they need in real time.

PLUS Industrial

Our in-house sequencing and optimisation system provides increased productivity, operational stability, task optimisation and product tracking and tracing.



PLUS Transport

We monitor and track any goods by road and air with real-time information on their status, location, expected arrival times and incidents should they occur.

We apply Industry 4.0 technological solutions in our production processes and warehouses

Pick to Light

Visual order picking guidance system that increases the picking rate and eliminates errors.

Pick to Voice

Intuitive integrated system with Sesé PLUS, which enables major improvements in terms of productivity, reduced errors and increased security.

Autonomous robots (AGVs)

Autonomous vehicles for the internal movement of goods to maximise process efficiency.

Automated robots

Our assembly lines are equipped with collaborative robots for fast and precise handling of injection moulding machines.

Augmented reality

We use augmented reality technology to facilitate logistics operations.

Stock control by drone

Drones for JIT supply

Automated warehouses

They place
their trust
in Sesé

06

Main industries



Automotive



Retail



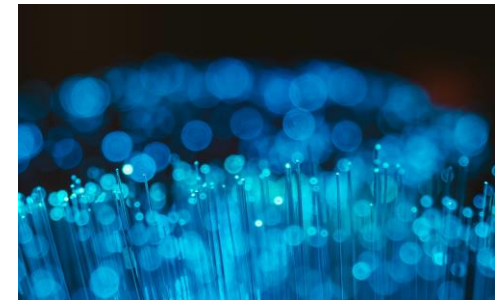
Industrial



E-commerce



Consumer goods



Technology

Some of our clients



Thank you